

ACCU-SORT®**AXIOM™ 1L Low-cost Solution with Built-in Connectivity, Easy Installation**

Flexible Connectivity—Reduces cost as there is no need to buy external optional converters.

Parameter Storage Module—Allows quick replacement with no need for additional set-up. Replace the scan head, push a button and parameters are downloaded.

“We had a tight budget with some unusual requirements concerning connectivity and parameter downloads. The AXIOM1L did everything we needed... was easy to install... and replacement is quick and easy saving time and money.”

—Systems Integrator

For more information about auto-ID and material handling solutions from Accu-Sort Systems, contact us at:

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Background

A systems integrator needed a reliable low-cost bar code scanning solution. Their customer's application required that bar codes located on totes be read as part of a routing and tracking system. The scanner also needed built-in Ethernet TCP/IP along with an industrial design and simple installation.

Challenges

The customer wanted a scanner that has built-in Ethernet TCP/IP and that was capable of receiving parameter downloads from a host systems. There was also the need to transmit a custom output messages. Of course, all of these requirements needed to be addressed with a solution at a cost competitive price.

Accu-Sort Solution

The AXIOM 1L was the scanner chosen for several reasons. The AXIOM 1L offered true Ethernet/IP without the need for a costly external add-on box. Also the AXIOM was capable of receiving parameter downloads and transmit the customer-specific message without custom software. The installation and set-up of the AXIOM 1L was a quick and painless. Replacement units could also be installed without requiring any further set-up.

Results

	AXIOM 1L
Cost Savings for internal Ethernet (250 units @ \$400 ea.)	\$100,000
Labor Savings (1 hour @ \$100 x 125)	\$12,500
Replacement Time (AXIOM 1L 15 min. vs 1 hour for competitor)	
Replacement Time Labor Savings (over 3 yrs, based on 2% failure rate)	\$1,125
Total Savings	\$113,625

There were substantial cost savings realized by using the AXIOM 1L not only because of hardware cost, but also because of the continuing cost of ownership.

ACCU-SORT® SYSTEMS
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